

BIOGRAPHY



**Jim
St. Jean**

Vice President,
Contracts and
Estimating,
Lockheed Martin
Rotary and
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Jim St. Jean currently serves as vice president, Contracts and Estimating for Lockheed Martin Rotary and Mission Systems, a Business Area of Lockheed Martin Corporation. In this capacity, Jim is responsible for developing and executing contract strategy for a ~\$18B RMS portfolio across four Lines of Business (LoBs). In addition to contracts, Jim's organization includes Estimating, Independent Cost Evaluation (ICE), Program Performance Management & Compliance (PPM&C), and Asset Management. Jim has experience across significant U.S. Government, international (Direct Commercial Sale (DCS), Foreign Military Sales (FMS)), and commercial contracts, to include RMS' commercial operations in Australia, Poland, Canada, and United Kingdom.

From 2017 to 2018, Jim served as Director, Contracts for RMS' Integrated Warfare Systems & Sensors (IWSS) LoB. Prior to that, Jim served in a variety of roles of increasing responsibility including Director, Contracts for RMS - Cyber, Ships & Advanced Technologies (CSAT), Director, Contracts for Mission Systems and Training (MST) - Ship & Aviation Systems (SAS), Director, Contracts for Mission Systems and Sensors (MS2) - Integrated Defense Technologies (IDT), as well as contracts lead for the Coast Guard Systems LoB responsible for the Integrated Deepwater System (IDS) program. In addition to the above, Jim served as the contracts lead for the integration of Lockheed Martin's acquisition of Sikorsky Aircraft Corporation and related subsidiaries, including planning and executing all contractual aspects of the integration.

Jim began his career in 1997 as a Contracting Intern with Naval Air Systems Command (NAVAIR) in Patuxent River, MD. Jim is a Certified Professional Contracts Manager (CPCM) and Certified Federal Contracts Manager (CFCM) by the National Contract Management Association (NCMA) and holds a B.A. in Political Science from Goucher College, a M.A. in Political Science from Villanova University and an MBA from Marist College.