

# BIOGRAPHY



**Steve  
Furuto**

Vice President,  
Finance and  
Strategic  
Partnerships

Steve Furuto is the vice president of Finance and Strategic Partnerships for United Launch Alliance (ULA). In this role, Furuto is responsible for developing, managing and providing people, processes and tools for the company's acquisition strategies, financial execution and delivering on ULA's financial commitments. He also partners with ULA's Supply Chain organization to develop strategic initiatives and approaches with major subcontractors, leads all major contract negotiations and ensures cost and schedule execution. Prior to this assignment, Furuto served as the director of Central Finance.

Previously, Furuto was the director of Subcontracts Management and Procurement (SM&P) for ULA. In the SM&P role, Furuto drove strategic supplier partnerships and initiatives that resulted in achieving substantial ULA cost savings. Prior to this, he successfully coordinated the NSS Phase 1 estimating, contracting and negotiation activities culminating in the settlement of a block buy contract with the United States Air Force that secured work for ULA through fiscal year (FY) 2019. Prior to this appointment, Furuto served as a finance manager responsible for Delta II, Delta IV and Atlas V launch service contracts.

Furuto began his career at Lockheed Martin in 1995 where he progressed through a series of increasingly responsible positions in finance, accounting and business. In 2005, he was a critical team member who participated in the due diligence leading to the formation of ULA. In 2003-2004, Furuto supported high visibility financial evaluations for Atlas strategic planning alternatives. In 2000-2003, he led the Financial Planning and Analysis activities for the Space Systems division. Prior to 2000, Furuto worked in a variety of accounting and business functions for Lockheed Martin Missiles & Space in Sunnyvale, California.

Furuto earned a Bachelor of Science degree in accounting from Santa Clara University.

