

BIOGRAPHY



**Gregory
Psihas**

Vice President,
Corporate
Development,
Lockheed Martin

Gregory (Greg) Psihas is vice president and head of Corporate Development at Lockheed Martin Corporation, reporting to the chief financial officer. In this capacity, he is responsible for leading the company's global Corporate Development function including Mergers and Acquisitions, Integration activities, Joint and Strategic Ventures, and Lockheed Martin's Venture Capital Fund. He is a member of the company's Investment Committee and is chairman of Lockheed Martin Ventures. Psihas is also a member of the advisory board for the Department of Economics at Michigan State University.

In 2015 Psihas led the company's efforts to acquire Sikorsky Aircraft Corporation, maker of the Black Hawk helicopter, in a deal valued at \$9B. In 2016 he led the exit of the government IT services business in a \$5B Reverse Morris Trust. Prior to joining Lockheed Martin, he served as corporate vice president of Mergers and Acquisitions at Applied Materials, the world's largest semiconductor capital equipment company. There he served as primary deal leader and lead negotiator on approximately \$7 billion in acquisitions, in addition to the company's proposed \$28 billion all-stock merger with Tokyo Electron.

Prior to joining Applied Materials, Psihas was director of Corporate Development at Eaton Corporation. He spent the first nine years of his career at Shell Oil Company in various roles of increasing responsibility within the downstream refining and marketing finance organization.

He earned his master of business administration degree from the University of Notre Dame and his bachelor's degree from Michigan State University.



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